

SOLAR & BATTERY EDITION

The quote comparison guide for UK homeowners

Compare up to four proposals, generate missing-information questions and keep a written decision record from quote to handover.

Compare	Question	Verify
Price, design, equipment, scope and savings assumptions	Ready-to-send email templates for missing information	Installer records, protection documents and handover evidence

Includes the editable Hearthline comparison workbook

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VERSION 1.1

WORKBOOK PREVIEW

See the working system

The paid pack is not a blank checklist. It connects a quick four-quote comparison to a detailed audit, automatic missing-information report and written decision record.

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Quote comparison dashboard

Use the table to identify gaps and prepare a final written comparison. A score is an organising aid, not a recommendation.

RESULT	QUOTE 1	QUOTE 2	QUOTE 3	QUOTE 4
Installer	Quote 1	Quote 2	Quote 3	Quote 4
Total installed price				
Solar price per kWp				
Annual generation				
First-year electricity value				
Simple payback				
Information coverage				
Evidence score				
Scope clarity				
Protection confirmed				
Warranty support				
Battery information				
Your priority score				
Action	Add quote	Add quote	Add quote	Add quote
Price comparison score				

QUOTE

Quote 1

Quote 2

Quote 3

Quote 4

TOTAL PRICE

0

Installed price by quote (£)

0

Quote 1

Quote 2

Quote 3

Quote 4

ADJUST YOUR PRIORITIES

Component	Weight
Price	20%
Design evidence	25%
Scope clarity	20%
Consumer protection	25%
Warranty and aftercare	10%
Weight check	100%

Weights must total 100%. The priority score rewards price, written evidence, explicit scope, verified protection and documented warranty support. It does not assess roof condition, engineering quality or installer workmanship.

Decision rule: do not sign only because one column scores highest. Resolve missing design information, verify credentials independently, understand every exclusion and keep the final agreed scope in writing.

Four quotes, one structure

Normalise price, array size, generation, battery value, evidence, scope and protection.

Inputs stay visible

The comparison uses the generation, self-use, import and export assumptions entered in the workbook.

Priorities are adjustable

Change the weight given to price, evidence, scope, protection and aftercare.

No automatic winner

Scores organise the evidence. The homeowner records the final conditions and decision.

PRINTABLE OUTPUT

Keep a final decision record

Select a quote, record the remaining conditions, document why it was chosen and save the final checks with the contract file.

	A	B	C	D	E	F	G	H
1	Final decision summary							
2								
3	A compact record to print or save with the final quotation. It records the decision; it does not make it for you.							
4	SELECTED QUOTE		1		DECISION STATUS		Not decided ▼	
5								
6								
7								
8	CORE COMPARISON				COMMERCIAL AND RISK			
9	Installer				Total installed price			
10	Quote date				Solar-only price			
11	Array size (kWp)				Battery add-on price			
12	Annual generation (kWh)				Usable battery (kWh)			
13	First-year value				Simple payback			
14	Information coverage				Protection confirmed			
15	Backup scope				Critical gaps remaining			
16					13			
17								
18	CONDITIONS TO RESOLVE BEFORE SIGNING							
19	1							
20	2							
21	3							
22	4							
23	5							
24	6							
25								
26								
27	WHY THIS QUOTE / WHY NOT THE OTHERS							
28								
29								
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35								
36	FINAL CHECK AND SIGN-OFF							
37	Final written scope received?		▼ Deposit protection verified?		▼ Decision date			
38	All material variations incorporated?		▼ Cancellation information saved?		▼ Decision made by			
39	Qualified advice obtained where needed?		▼ No unresolved safety stop condition?		▼ Final price			
40	Contract file location							
41	Decision notes							
42								
43								
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45	Do not sign because a score is highest. Resolve material design, contract, protection and safety gaps; verify the legal entity; and keep every relied-on promise in the final written scope.							
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SECTION 08

Red flags that should pause the decision

A red flag is a reason to request evidence or independent advice. It is not proof that an installer is dishonest.

Generic generation figure	May not represent your roof	Request the roof-specific performance estimate
One combined annual saving	Can hide volumes and tariffs	Request generation, self-use, export and rates separately
Battery size without usable capacity	Nominal capacity overstates access	Request usable kWh and continuous power
Undefined exclusions	Creates change-order risk	Request an itemised fixed scope and variation process
Very short decision deadline	Reduces comparison time	Pause and check whether the claim is genuine
Credential logo without record	May not match the legal entity	Check the current directory independently
Large advance payment without protection	Increases recovery risk	Obtain written protection details before paying
Guaranteed savings	Tariffs and behaviour vary	Request the assumptions and limitations in writing
Verbal promise not in contract	May be hard to rely on later	Add it to the final written scope

Pause condition

Do not pay a deposit simply to hold a discount while material design, scope or protection information remains unresolved.